



Brands,



RESESERCH
&
ANALYSIS

Designs By Sanjana Jathar

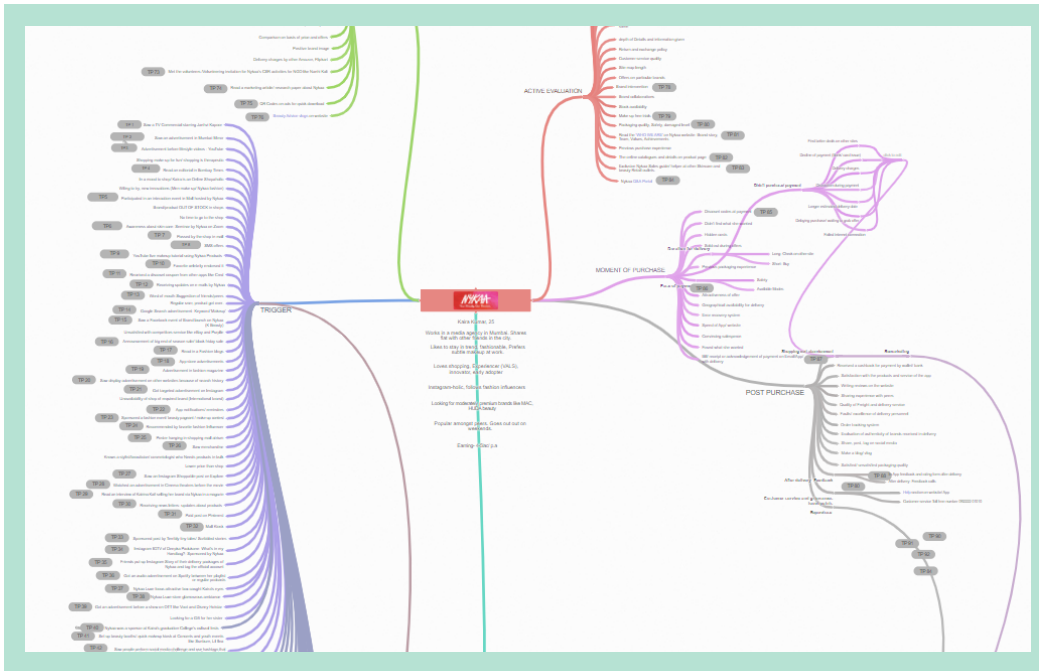
www.sanjana-jathar.com

01

Consumer Experience Mapping

Brand: Nykaa

Based on: McKinsey's Consumer decision Journey



[Click to watch full list](#)

[Click to watch full Consumer Decision Journey.](#)

EXPERIENTIAL MARKETING PLAN FOR

NYKAA

TEAM

Sanjana Jathar- GL
 Michelle Akpatri
 Nishita Nair
 Simran Taturari
 Nihar Pabbathi
 Omisha Singh

ISME

[Click to watch the full deck.](#)


PPM Deck- Collo Tiffin Boxes

ISME Mumbai

Task: Tabled script, cast, costume, location references

CAST OPTIONS

collo




Character-1 *

Name of the Character:
Guddu

Name of the Actor:
Aryan Prajapati

Description:
Middle class family - 8 years old -
Studying in 3rd Grade - Naughty kid -
cares for his friend - Mamma's boy



COSTUME REFERENCES

collo



Guddu & Amir *

Description:

OUTFIT: School uniform. White shirt,
Grey pant & tie.

HAIR: Boy cut, side parted.
Shoes: School canvas & white socks



ART REFERENCES

collo



School set *



School bag



School Bell



Class Board

Class Bench



LOCATION REFERENCES

collo



Location 1 *



School exterior



School classroom



LIGHTS!

CAMERA!

ACTION!

[Click on any tile to view the full PPM](#)

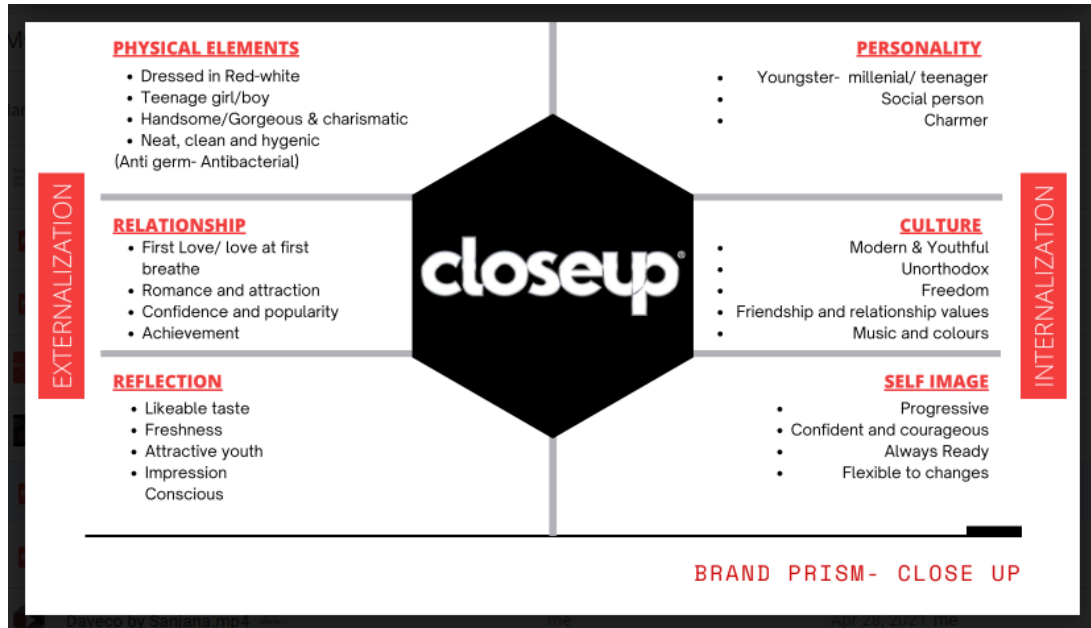
By Sanjana Jathar

www.sanjana-jathar.com

03

Close up Brand Identity Prism

Task: Brand Prism Comparison with Colgate Max Fresh sand Vicco Vajradanti



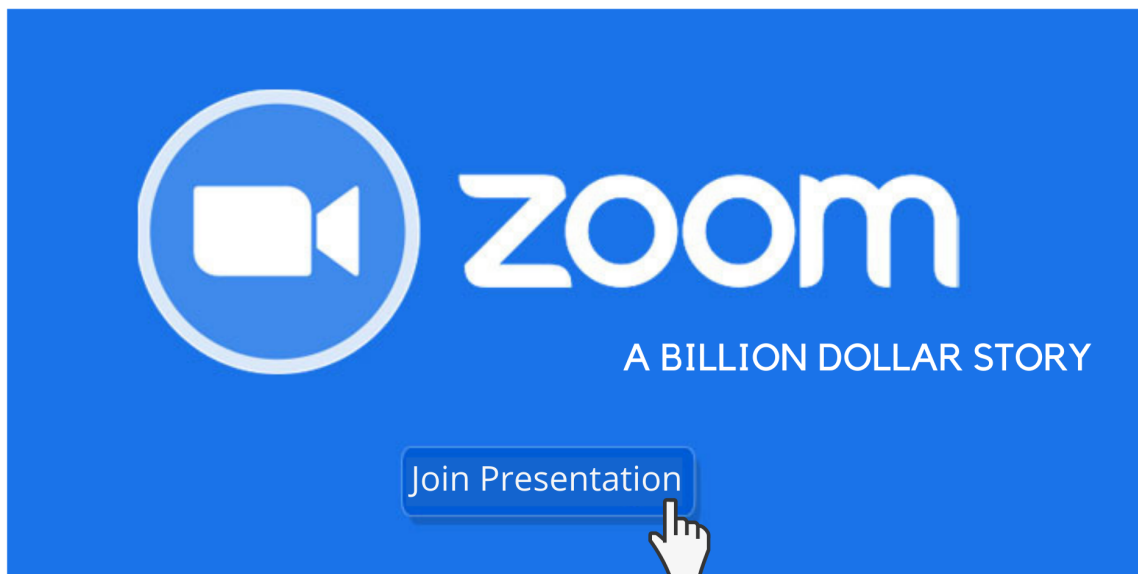
[Click to see the full deck](#)

04

Study of the Zoom App

Task: In-depth understanding of Zoom app and ideating events and campaigns with the same

[Click to see the full deck](#)



Under the guidance of
Prof. Janak Vadgama

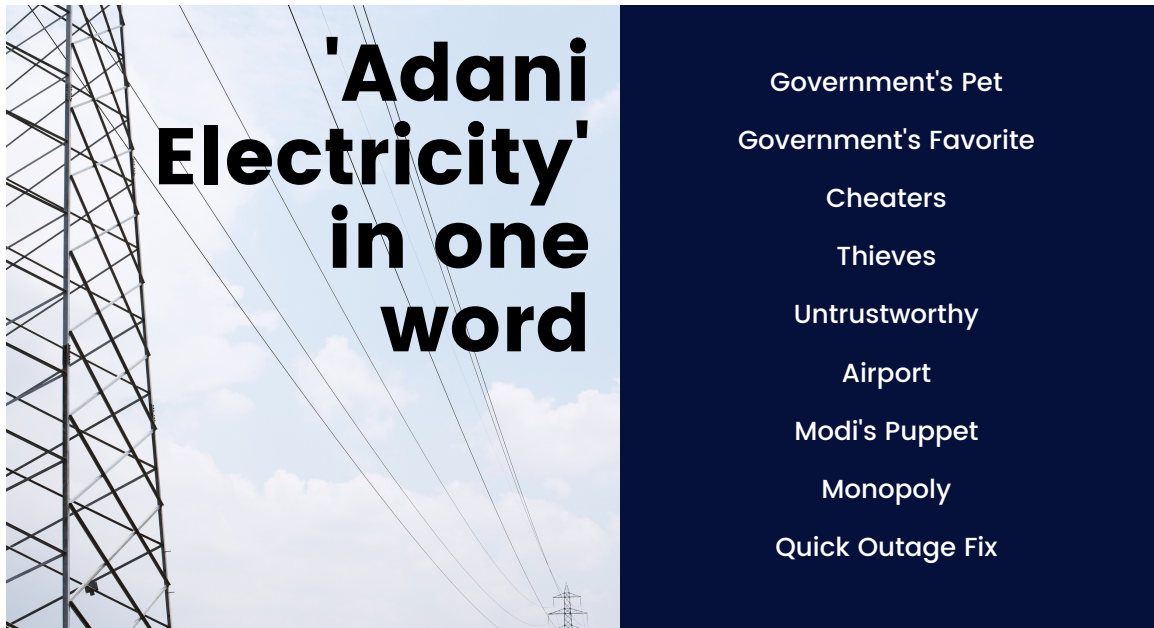
ISDI | WPP | ISME
School of Communication

05 Adani Power Communication

Content:

- About Adani Power and current communication strategy
- Responding to allegations of inflated electricity bill and new communication strategy
- Consumer sand competition analysis

[Click to see the full deck](#)



06 Blog writing

[Click to see the full deck](#)



07

Authoritarian theory of Media

MA EMA- Professional Communication

About: Media theory and its relevance in contemporary work.

4 Case studies:

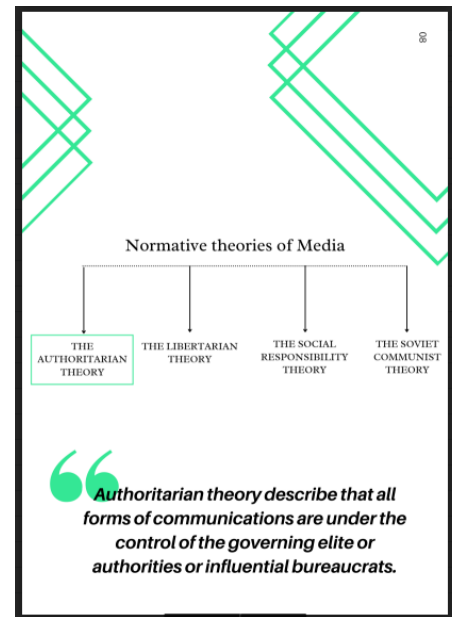
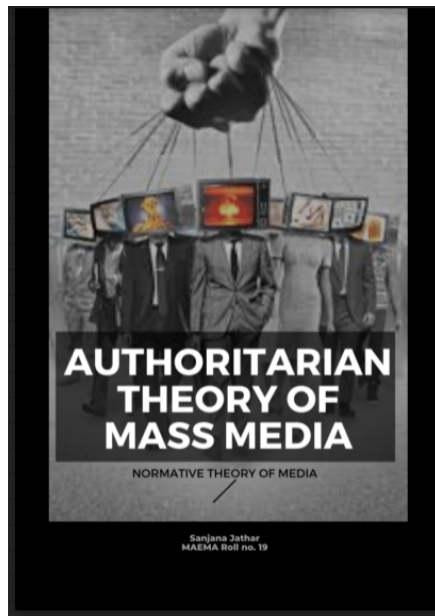
Case 1: OTT Platforms come under government lenses

Case 2: When social media post landed people in jail

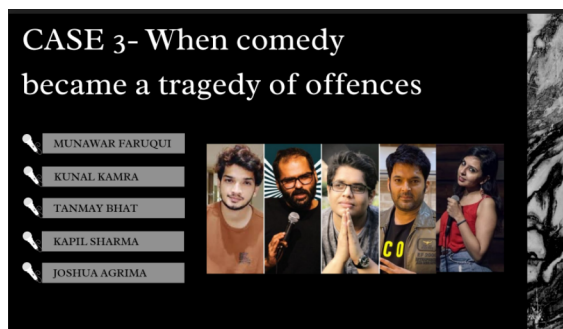
Case 3: Comedy became a tragedy of offences

Case 4: Government puppeting the news we see

[Click on any tile to view full detailed document](#)



[Click on any tile to view full presentation](#)



08

Electronic Communication

MA EMA

Topics:

1. Evolution of New Media
2. Radio script
3. News Gathering techniques

ELECTRONIC MEDIA ASSIGNMENT

1. EVOLUTION OF NEW MEDIA

NAME: SANJANA JATHAR
ROLL NO:19

ELECTRONIC MEDIA ASSIGNMENT

2. RADIO SCRIPT

NAME: SANJANA JATHAR
ROLL NO:19

ELECTRONIC MEDIA ASSIGNMENT

3. NEWS GATHERING TECHNIQUES

NAME: SANJANA JATHAR
ROLL NO:19

[Click on any tile to view full detailed document](#)

09

Developmental Communication

MA EMA

Topics:

1. Concept of Development
2. Theories of Development- Adam Smith, Mahatma Gandhi, Participatory model
3. Advertising and Social and Economical Development



DEVELOPMENTAL COMMUNICATION

Prepared by:
Sanjana Jathar
MA EMA, Roll No.-19

PROJECT OUTLINE

- 1 a) Explain the emergence of the term 'Development'.
b) Explain the concept of Development.
c) What are the characteristics of developing countries. Give an example.
- 2 a) Explain the model of Development proposed by Adam Smith and Mahatma Gandhi.
b) Explain Participatory model of Development.
- 3 a) 'Advertising is a major economic tool for development' Explain this statement with 2 relevant examples.
b) Explain Advertising and social development with 2 examples.

[Click on any tile to view full detailed document](#)

PUREX- Brand Launch in India

ISME Mumbai, 2020-21

Task - Water Purifier market research


- Potential of growth
- Consumer STP
- Competition Analysis
- Media strategy




PUREX

Water that makes you healthy

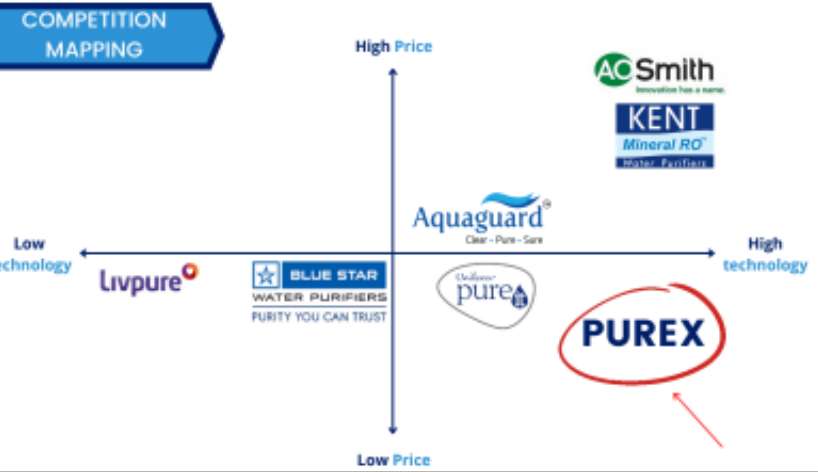
AN ISO 9001:2020 Reg. Trademark: 4532302 Company
RO+UV+UF Filtration technology

Submitted by:
Sanjana Jathar
Michelle Akpatri
PGDMA 2020-21



	STRATEGY	TARGET GROUP
  	<ul style="list-style-type: none"> • Pure water, pure community CSR. • Quality installation and after sales service. Trust building and engaging with customers. • Focuses on quality control <ul style="list-style-type: none"> • Launches and banks on festive offers and discounts uses mainly traditional media which is television and to some extent, Print. <ul style="list-style-type: none"> • Strategy is to educate consumers on benefits of water purification and also upgrade existing users to an advanced offering from A.O Smith, market penetration and consumer engagement through digital marketing 	<ul style="list-style-type: none"> • Middle to upper class, • Ambitious and desires to purchase high-end consumer products but also seeks affordability <ul style="list-style-type: none"> • Millennials and most of these youngsters and some close to 40-45 years <ul style="list-style-type: none"> • Mainly targets SEC A1 and A2. • Psychographically people who are willing to spend on quality purifier. Upper class.

COMPETITION MAPPING



The plot shows the following brand positions:

- High Price, High Technology:** AC Smith, KENT Mineral RO Water Purifier
- High Price, Low Technology:** Aquaguard (Clear - Pure - Safe)
- Low Price, High Technology:** PUREX (circled in red)
- Low Price, Low Technology:** Livpure, BLUE STAR WATER PURIFIERS (PURITY YOU CAN TRUST)

[Click on any tile to view full detailed deck](#)

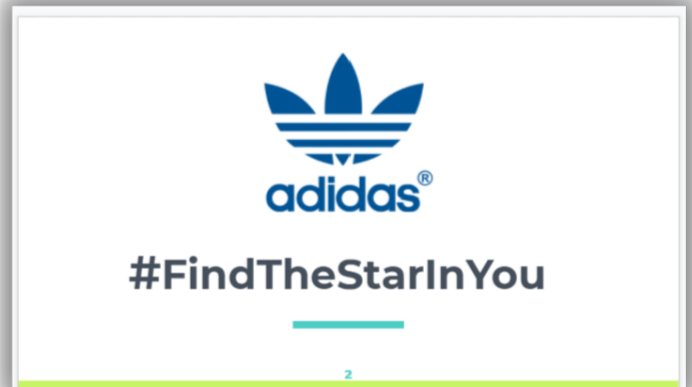
11.

Adidas Original: Facebook Ad strategy

Task: Consumer Survey and Facebook Ad campaign design



[Click here to view the form.](#)



[Click here to view full deck.](#)

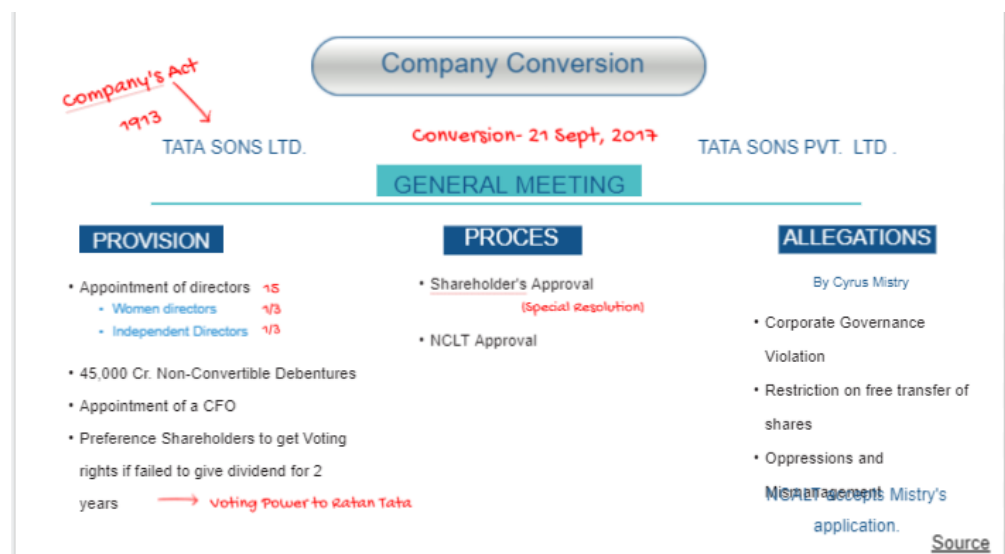
12.

Case Study: TATA Sons Vs. Cyrus Mistry

ISME 2020-21



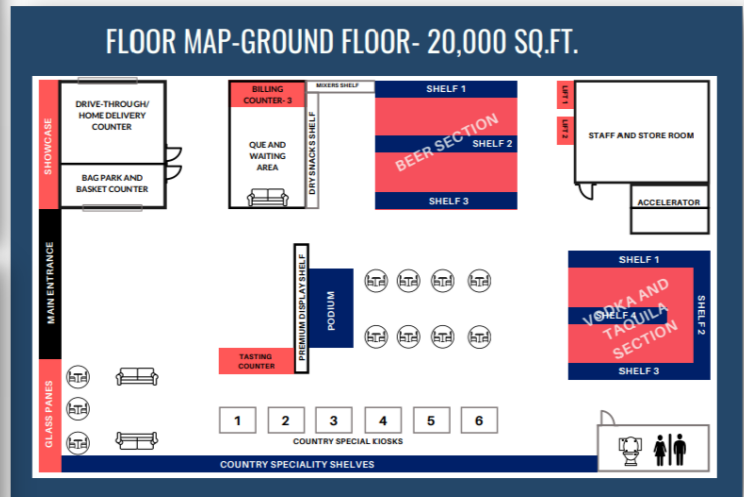
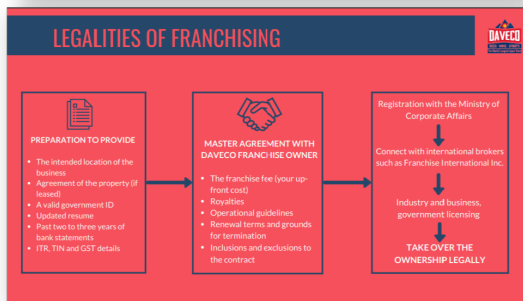
[Click here to view full deck.](#)



13. Daveco: Liquor Retail Stall Launch in India

ISME Mumbai

Task: About Daveco, Consumer persona, Market entry mode, Legalities of franchising, Media Plan, Launch budget, Floor plan

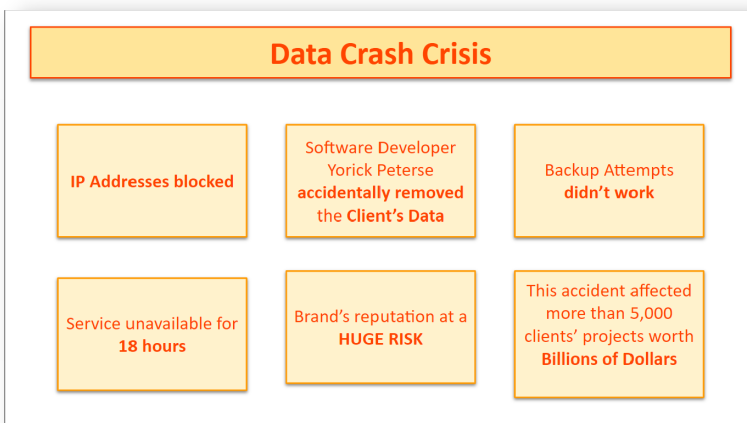


[Click here to view full deck.](#)

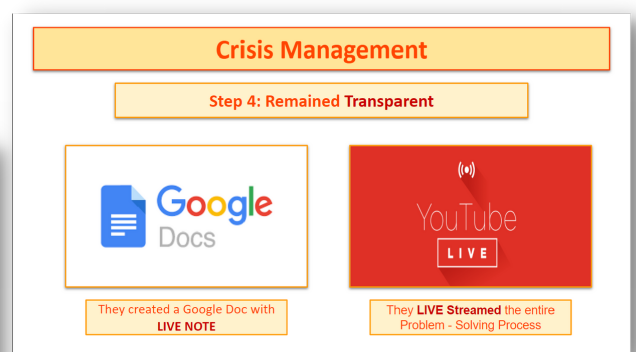
14. GitLab Data Crash

ISME Mumbai

Task: Analysis of Crisis communication



[Click on any tile to view full presentation](#)

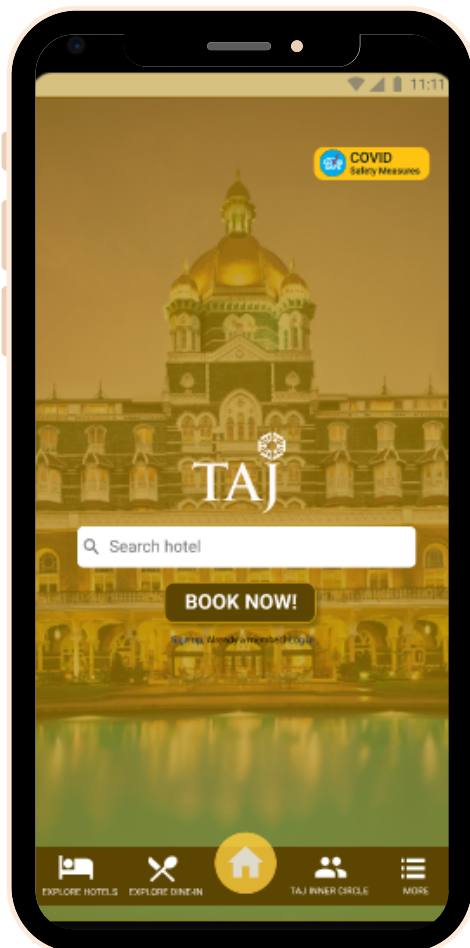
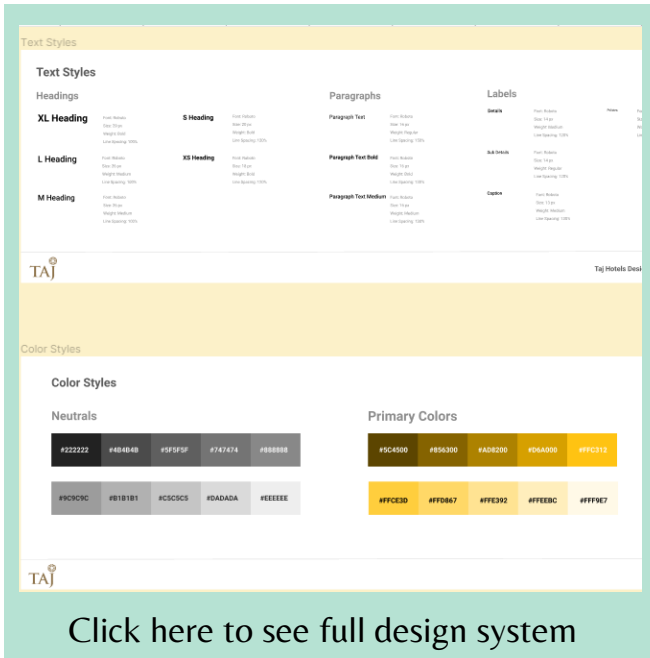


15. UI/UX - Figma

ISME Mumbai

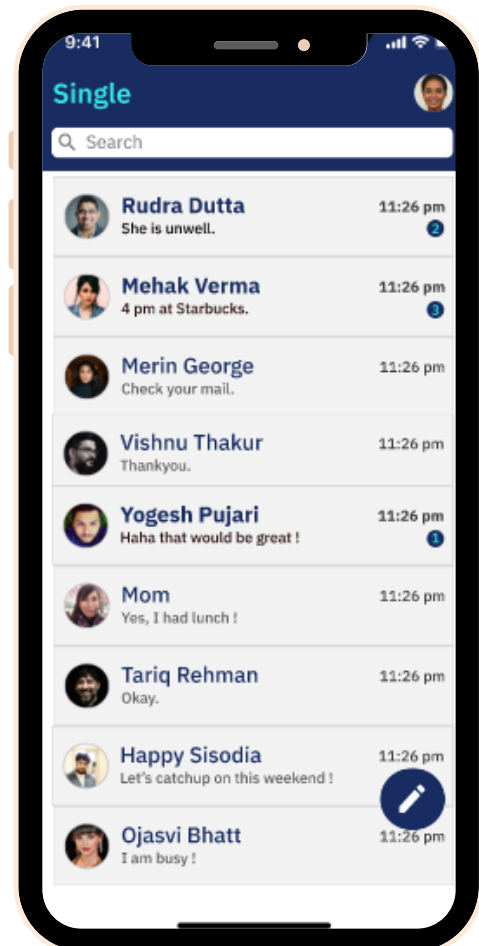


1. Taj Hotel Booking App



[Click to watch Interactive UI](#)

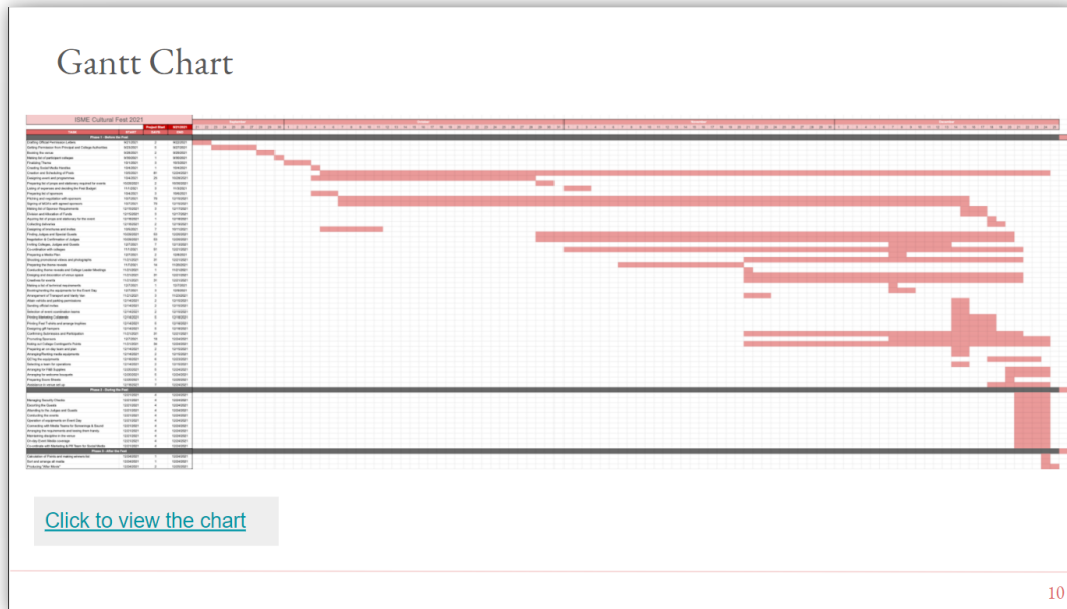
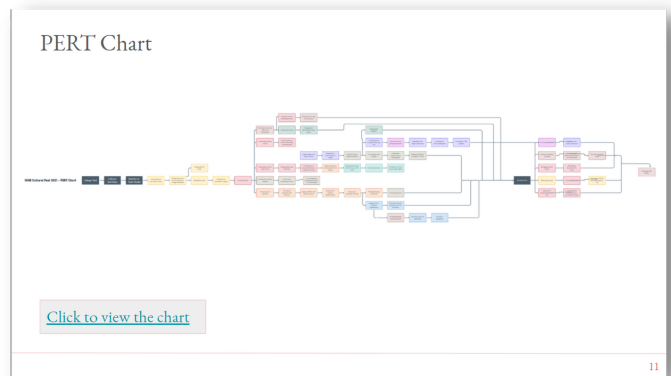
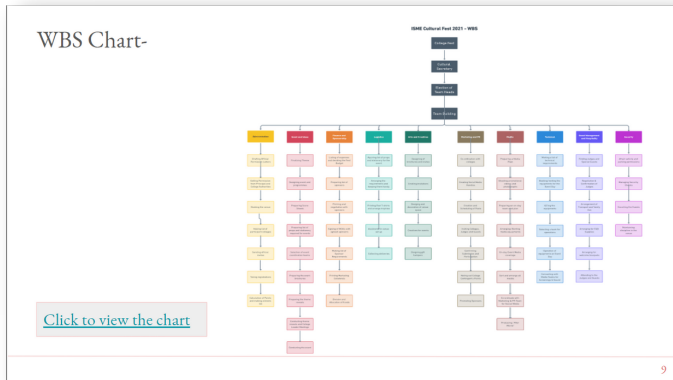
2. Messaging App



[Click to watch Interactive UI](#)

16. Organization of College Cultural fest

Project management



[Click here to see Full Project Charter](#)

- Work Breakdown System
- Budget Allocation
- Gantt Chart
- Risk Assessment
- PERT Chart
- Report



Budget Allocation

ISME Cultural Fest 2021				
BUDGET FOR BUDGET MANAGEMENT				
Activity	Start Date	End Date	Start Date	End Date
Administration	01/01/2021	31/12/2021	01/01/2021	31/12/2021
Event Planning	01/01/2021	31/12/2021	01/01/2021	31/12/2021
Marketing and Promotion	01/01/2021	31/12/2021	01/01/2021	31/12/2021
Finance and Sponsorship	01/01/2021	31/12/2021	01/01/2021	31/12/2021
Operations and Logistics	01/01/2021	31/12/2021	01/01/2021	31/12/2021
Art and Entertainment	01/01/2021	31/12/2021	01/01/2021	31/12/2021
Risk Management and Reporting	01/01/2021	31/12/2021	01/01/2021	31/12/2021
Total Budget Allocation				
Total Budget Allocation			₹10,00,000	₹10,00,000

[Click to view the sheet](#)

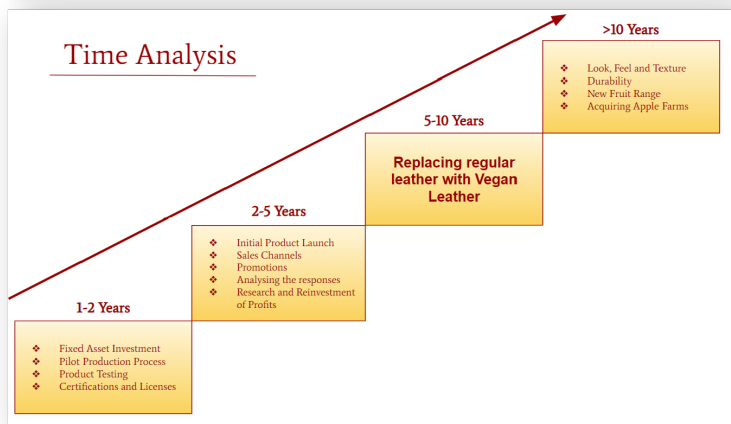
17. AppleSkin- Vegan Leather Launch

ISME Mumbai

Topics:

- Introduction of AppleSkin
- Target Industry
- Market Opportunity
- Attractiveness Map
- Time Dimensional Series

[Click on the tiles to watch full deck.](#)



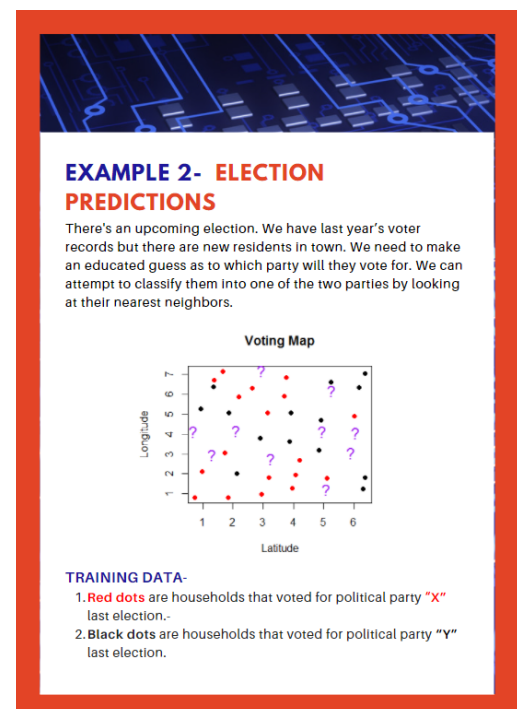
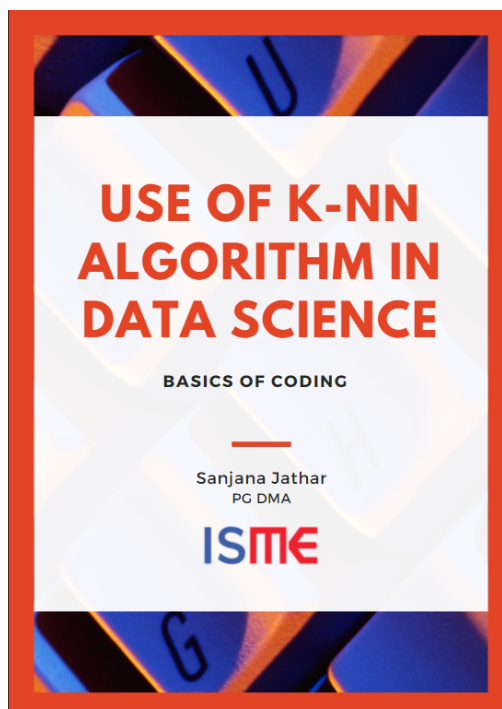
18. Report on K-Nearest Neighbor Algorithm in Data Science

ISME 2020-21

Topics covered:

What is K-NN Algorithm?
Use and examples.

[Click on the tiles to view full document.](#)



19

Video Game Research

MA EMA

Topics:

Analysis of one Indian and one International Video game based on storyline, animation quality and public reviews.

[Click on any tile to view full deck.](#)

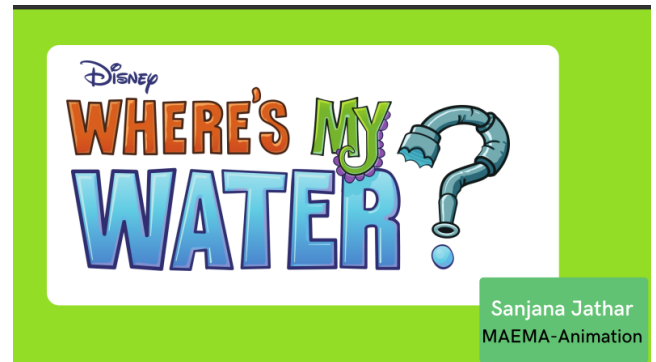
RAJI: THE ANCIENT EPIC



Sanjana Jathar, MA EMA

Animation Assignment

DISNEY: WHERE'S MY WATER?



Sanjana Jathar
MAEMA-Animation

Universal acclaim from critics



STORY LINE

The story of Raji: An Ancient Epic begins with the start of a new war between the demons and the gods. Seeking to avenge their defeat in the last great war from a thousand years ago, the demons have challenged the gods who humiliated them and have invaded the human realm, threatening them with extinction. Thinking that their enemies had been utterly defeated in the last great war, a thousand years ago, the humans had fallen into a false sense of security, forgetting the ways of alchemy, while enjoying the peace. Unable to defend themselves, cities and fortresses fell, leaving the humans at the mercy of the demons. Amidst the chaos, as cities and fortresses fell, and as young children were abducted from their homes, a young girl named Raji is chosen by the gods to be the sole defender of the human race.

Nominations & Awards



INDUSTRY REVIEW

"Anyone who enjoys physics puzzle titles would be out of their mind to miss picking this up."
-Mike Thompson of Gamezebo

"Players "will have a ton of fun figuring out how to get Swampy clean level after level"
-IGN's Justin Davis

"A highly polished and appealing physics puzzler that nearly everyone can enjoy"
-Chris Reed, Slide To Play



More Brand research in progress...